



**FOR IMMEDIATE RELEASE**

**Astute Networks and Veeam Software Announce Strategic Partnership**

*Collaborative Go-to-Market Strategy Optimizes Astute Networks' Award Winning ViSX G3 with Veeam Management Suite*

**Las Vegas, NV – August 29, 2011** – [Astute Networks](#), the performance-centric innovator of Networked Performance Flash™ for VMware (NYSE: VMW) and Veeam Software, the industry leader of VMware data protection, disaster recovery and VMware management solutions, today announced at VMworld 2011 a strategic partnership that optimizes and bundles evaluation versions of Veeam's virtualization management suite with every Astute Networks ViSX G3 VMware accelerator shipped.

*Tweet this: [Astute Networks and Veeam Software Team at @VMworld to Deliver Unparalleled Performance for Virtualized Applications](#) <http://bit.ly/I9QFf5>*

The companies will engage in joint development for future product releases and other next-generation technologies to maximize the use of Veeam solutions with Astute's ViSX platform. Additionally, both companies will engage in joint channel marketing programs including webinars, seminars, customer training, and the development of white papers for maximizing the investment in and operations of virtualized environments.

“The combination of Veeam's robust management software solutions coupled with the rich networked performance flash capabilities of Astute Networks' new ViSX G3 will bring integrated and best of breed products to virtualized environments,” said Rick Hoffman, vice president of worldwide channels and alliances, Veeam Software. “Veeam has a long history of listening to customers and delivering innovative solutions that deliver compelling value to their IT investments. We believe the relationship with Astute Networks will enable our customers to directly improve virtualization efficiencies in the network as well as enable wider adoption of cloud computing and virtualization.”

“Veeam’s dominance in the VMware market is unparalleled,” said Steve Topper, CEO of Astute Networks. “Tightly integrating their industry-leading management tools and data protection solutions with our patented Networked Performance Flash™ appliances enables customers to fully optimize their VMware investments by identifying and alleviating I/O bottlenecks and protecting virtual assets with highly accelerated datastore, backup, and replication performance.”

### **VMworld 2011 Exhibit Details**

Astute Networks is demonstrating its award-winning ViSX G3 with Veeam Monitoring and Reporting at VMworld, Las Vegas on August 29 – September 1 in the New Innovator Pavilion in booth # 171 A. Veeam Software will be demonstrating Backup & Replication along with its management software suite in its booth, # 813.

ViSX G3, featuring Networked Performance Flash, is a VMware Ready Certified patented network-based appliance that eliminates I/O bottlenecks to accelerate server and desktop virtualization and cloud computing performance, and is shareable by all VMs over standard Ethernet networks.

For more information on the Astute Networks newly introduced ViSX G3 [click here](#).

### **About Astute Networks**

Astute Networks Inc. is the performance-centric innovator of patented networked performance flash technologies for virtualized infrastructures, delivering unmatched price/performance/power metrics that are essential components of successful virtualization deployments. For more information on Astute Networks visit [www.astutenetworks.com](http://www.astutenetworks.com) or call BUY ViSX: 855-289-8479.

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